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BEFORE THE POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES
PRIORITY MAIL & FIRST-CLASS PACKAGE SERVICE
CONTRACT 34 (MC2016-211)
NEGOTIATED SERVICE AGREEMENT

Docket No. CP2016-300

USPS NOTICE OF AMENDMENT TO PRIORITY MAIL & FIRST-CLASS PACKAGE SERVICE CONTRACT 34, FILED UNDER SEAL

(August 20, 2018)

The Postal Service hereby provides notice that prices and terms under Priority
Mail & First-Class Package Service Contract 34, in the above-captioned proceeding,
have changed as contemplated by the contract's terms. A redacted version of the
amendment to Priority Mail & First-Class Package Service Contract 34 is provided in
Attachment A, and the unredacted amendment is being filed under seal. The
amendment will become effective two business days after the day that the Commission
completes its review of this filing.

The Postal Service is also filing supporting financial documentation and a certified statement as required by 39 C.F.R. § 3015.5. The certified statement required by 39 C.F.R. § 3015.5(c)(2) is provided in Attachment B. A redacted version of the supporting financial documentation is included with this filing as a separate Excel file. The Postal Service's original application for non-public treatment in this docket is hereby incorporated by reference for the protection of these materials.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorney:

Elizabeth A. Reed

475 L'Enfant Plaza, SW Washington, D.C. 20260-1137 (202) 268-3179 Elizabeth.A.Reed@usps.gov August 20, 2018

ATTACHMENT A

REDACTED AMENDMENT TO PRIORITY MAIL & FIRST-CLASS PACKAGE SERVICE CONTRACT 34

AMENDMENT #1 OF SHIPPING SERVICES CONTRACT BETWEEN THE UNITED STATES POSTAL SERVICE

AND

REGARDING PRIORITY MAIL SERVICE AND FIRST-CLASS PACKAGE SERVICE

WHEREAS, the United States Postal Service (the "Postal Service") and ("Customer"), entered into a Shipping Services Contract, Priority Mail & First-Class Package Service Contract 34/Docket No. CP2016-300 regarding Priority Mail Service and First-Class Package Service on September 15, 2016.

WHEREAS, the Parties desire to amend the terms in Sections I.A, I.B, I.E, I.J, I.K and Section II of the Contract, and to add Table A, Tables 2 through 6, Section I.L and Appendix to Shipping Services Contract.

NOW, THEREFORE, the Parties agree that the contract is hereby amended as detailed below. The existing contract remains unchanged in all other respects. This amendment shall become effective two (2) business days following the day on which the Commission issues all necessary regulatory approval.

[Replace Sections I.A, I.B, I.E, I.J, I.K, Section II and to add Table A, Tables 2 through 6, Section I.L and Appendix to Shipping Services Contract, as follows.]

I. Terms

- A. Except to the extent different terms or prices are specified in this Contract, applicable provisions of the Domestic Mail Manual (as may be regularly updated by the Postal Service and posted at http://pe.usps.com/text/dmm300/dmm300_landing.htm) and of other postal laws and standards, including USPS Publication 52 *Hazardous*, *Restricted*, and *Perishable Mail*, apply to mail tendered under this Contract.
- B. This Contract applies to Customer's outbound packages (collectively "Contract Packages"), as follows:
 - 1. Priority Mail packages

2.	Priority Mail packages
3.	Priority Mail unit loads (pallets and pallet boxes) handled by the Postal Service as
	Palletized Priority Mail Open and Distribute (PPMOD) containers via surface
	transportation only and Containers will be
	prepared and labeled in the manner specified by the Postal Service, for
	destinations as designated by the Postal Service based on origin points; and
4.	First-Class Package Service – Commercial packages

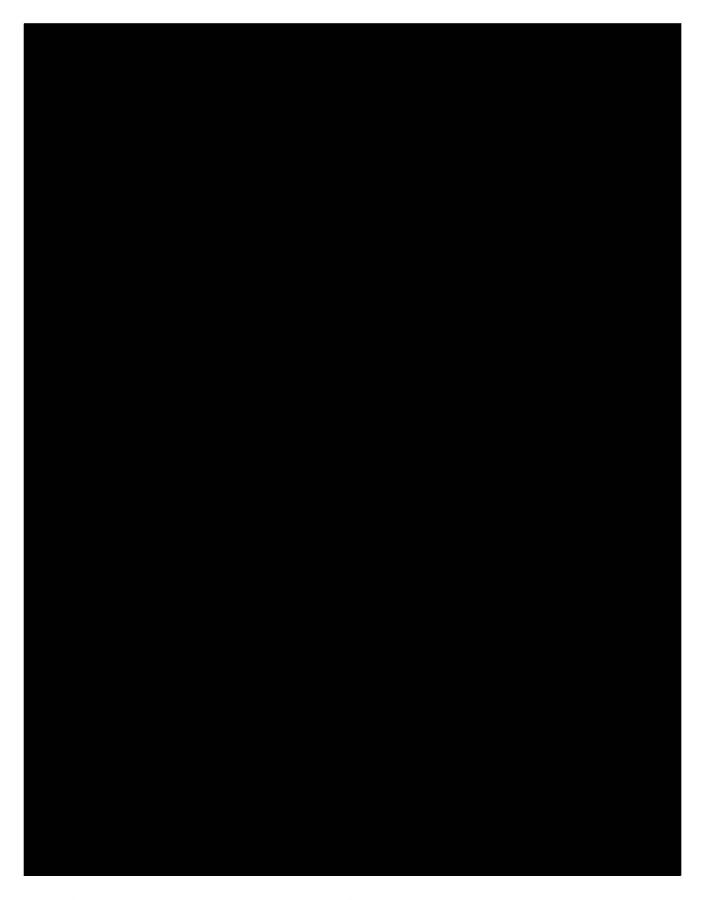
E. Volume Commitment. Customer is expected to ship packages, which include Customer's Contract Packages, Customer's other Priority Mail packages and Customer's other First-Class Package Service – Commercial packages ("Total Packages"), annually.



J. Priority Mail Contract Package Prices. As illustrated in Tables 2 through 6 below, commencing on the effective date of this Amendment, the following discounts off of published Priority Mail Commercial Plus prices shall apply to Customer's Priority Mail Contract Packages pursuant to the quarterly average of Total Packages shipped and the applicable tier. Customer shall receive Tier 5 discounts on its Priority Mail Contract Packages from the effective date of the Amendment throughout the remaining term of the Contract. There shall be no change in calculation of customized pricing for Customer's other Contract Packages.







V. Dries Adington and

K. Price Adjustment.

- 1. Throughout the term of this Contract, and any extension period following the Contract term, Customer will pay prevailing Priority Mail Commercial Plus prices for its Priority Mail Contract Packages, less the discounts found in Table 6 above, and rounded up to the nearest whole cent.
- 2. For subsequent years of the Contract, occurring on the anniversary of the Contract's effective date, customized prices for First-Class Package Service Commercial Contract Packages, will be the previous year's prices plus the most recent (as of the anniversary date) percentage change in prices of general applicability for First-Class Package Service Commercial, as calculated by the Postal Service.
- 3. For subsequent years of the Contract, occurring on the anniversary of the Contract's effective date, customized prices for PPMOD containers, will be the previous year's prices plus the most recent (as of the anniversary date) average increase in prices of general applicability for Priority Mail Commercial Plus, as calculated by the Postal Service.
- 4. Customized prices for the subsequent years will be calculated by the Postal Service and rounded up to the nearest whole cent. If the Postal Service maintains or decreases published prices of general applicability for Priority Mail Commercial Plus and First-Class Package Service Commercial, there shall be no change to Contract pricing for that Contract year.
- L. Quarterly Business Reviews. The Parties shall, within fifteen (15) calendar days after the conclusion of each full calendar quarter in each Contract Year, jointly conduct a business review of Customer's performance expectations under this Contract either in person, by telecom or by webinar. If either Party is unable to conduct a business review within fifteen (15) calendar days after the conclusion of the above referenced calendar quarters, it shall notify the other Party in writing (i.e. email or mail) of that fact and propose a date as soon as practicable thereafter.
- M. Record Keeping and Audit. Customer shall respond to the Postal Service's or its designated auditor's quarterly and/or yearly transaction confirmations related to Postal Service transactions; and such other assistance as required by the Postal Service or its designated auditors in connection with Customer's performance under this Contract.

II. Marketplace Requirements

The Parties (1) acknowledge and agree that the Appendix to Shipping Services Contract attached hereto is hereby incorporated into and made a part of this Contract by this reference, and (2) agree to comply with the terms set forth therein as if fully set forth herein.

IN WITNESS WHEREOF, the Parties hereto have caused this amendment to be duly executed as of the later date below:

UNITED STATES POSTAL SERVICE	
Signed by:	
Printed Name: Dennis Nicoski	
Title: Senior Vice President, Sales and Customer Relations	
Date: 8 1 8	

Appendix to Shipping Services Contract

The terms set forth in this Appendix are attached to and incorporated by reference into the
Shipping Services Contract (as it may be amended, restated, supplemented or otherwise
modified from time to time, and together with all attachments thereto, the "SSC" or
"Contract"), by and between the United States Postal Service, an independent establishment of
the executive branch of the Government of the United States, with its principal office at 475
L'Enfant Plaza, SW, Washington, DC 20260 (the "Postal Service" or "USPS"), and
a corporation, with its principal office at
(the "Customer"), regarding Priority Mail and
First-Class Package Service ("Product"). Capitalized terms used but not otherwise defined in
this Appendix have the meaning set forth in the Contract.

I. Marketplace Requirements

A. Approval Requirements and Pricing





B. Reporting and Additional Marketplace Requirements

In the event that the Customer is authorized to offer access to Product to one or more Third Parties under this Section I, for so long as Customer offers access to Product to any Third Party, Customer shall:

- 1. Ensure that (i) each Third Party approved hereunder, and (ii) if any Third Party is an Intermediary (as defined below), each Shipper (as defined below), is bound by and expressly agrees to comply with all applicable requirements that the Customer is subject to under the Contract, and expressly agrees that access to Product may be terminated or suspended in accordance with the Contract terms. In addition, in the event that the Customer receives a written notice from the Postal Service indicating that any Third Party or Shipper has breached any Contract term, the Customer shall terminate the Third Party's or Shipper's access to the Product effective as of the termination date set forth in the corresponding written notice (the "Termination Date"), unless the Third Party or Shipper, as applicable, cures such breach to the Postal Service's satisfaction prior to the Termination Date.
- 2. Upon request of the Postal Service (not more than four (4) times per Contract year), deliver complete and accurate transaction level data for all Third Party transactions within four (4) consecutive calendar weeks of the date of the written request, which

data shall be sufficient for the Postal Service to accurately compare postage amounts paid to the Postal Service by Customer with postage amounts paid to Customer by each Third Party and shall be in an electronic file format as specified by the Postal Service.

3. Upon request of the Postal Service, deliver to the Postal Service the Shipper Information and Payment Information listed below, as well as such other information that may be reasonably requested (not more than four (4) times per Contract year, except in cases of suspected fraud, short-paid postage or breach of any Contract term), within four (4) consecutive calendar weeks of the date of the written request. Notwithstanding the foregoing, in the event that the Postal Service suspects that a Third Party has short-paid postage, committed fraud or breached any Contract term, Customer shall furnish the Shipper Information and Payment Information listed below, as well as such other information that may be reasonably requested, to the Postal Service immediately upon receipt of a written request from the Postal Service. The Customer shall ensure that any and all Shipper Information, Payment Information and other information furnished to the Postal Service hereunder shall be complete and accurate in all respects and in an electronic file format as specified by the Postal Service. As used herein, "Shipper" means the end-user who physically prepares the package for mailing and enters it into the mail stream. The Third Party may be the Shipper.

Shipper Information:

- Unique Shipper ID
- Shipper Legal Name(s) and DBAs at the Account Level
- Shipper Name at the Site Level
- Shipper Address, City, State, ZIP Code
- Legal Address Sufficient For Delivering Service of Process
- Email address
- Contact Phone Number
- Trusted Address Verification

Payment Information:

- Legal Name of Shipper
- Product Code/Description at the Mail Category Code Level
- Payment Type
- Payment Date and Time
- Payment Amount
- Reported Package Characteristics, including but not limited to mailing date, weight, dimensions, and origin and destination ZIP Codes
- 4. In the event that any Third Party (or Shipper) short-pays postage, fully support the Postal Service's efforts to recoup unpaid amounts, which may include, without limitation, immediately suspending the Third Party's or Shipper's access to Product if requested by the Postal Service.

6. Provide the below-listed privacy notice to all Third Parties when the Customer is collecting Third Party information on behalf of the Postal Service to administer financial transactions for purchasing postage and to meet postage system reporting requirements. The Customer shall also ensure that all Third Parties who are Intermediaries provide the below privacy notice to all Shippers when the Third Party is collecting Shipper information on behalf of the Postal Service to administer financial transactions for purchasing postage and to meet postage system reporting requirements. A Privacy Act Statement meets privacy notice requirements when the Customer or Third Party asks individual Postal Service customers to provide information about themselves and that information will be maintained in a Privacy Act System of Records by the Postal Service. In addition, when collecting Third Party information for its own purposes, the Customer shall disclose to all Third Parties that such information is subject to the Customer's privacy policy. As used herein "Intermediary" means any intermediary, including any multicarrier shipping platform, third party consultant, postage reseller, third-party freight payment and/or audit firm, online marketplace, affinity group, consolidator, wholesaler, freight forwarder, or other intermediary or logistics service provider.

Privacy Act Statement: Your information will be used to facilitate the purchase of U.S. Postal Service (USPS) postage and fulfill transactional reporting requirements for USPS postage systems. Collection is authorized by 39 U.S.C. 401, 403, and 404. Providing the information is voluntary, but if not provided, your transaction may not be processed. USPS does not disclose your information to third parties without your consent, except to facilitate the transaction, to act on your behalf or request, or as legally required. This includes the following limited circumstances: to a congressional office on your behalf; to financial entities regarding financial transaction issues; to a USPS auditor; to entities, including law enforcement, as required by law or in legal proceedings; and to contractors and other entities aiding us to fulfill the service (service providers). For more information regarding our privacy policies, visit www.usps.com/privacypolicy.

7. Deliver to the Postal Service, upon request, such other items and perform such other actions, as the Postal Service may reasonably determine are necessary in order to permit Customer to continue to offer Product to Third Parties, such as executing a trademark license.

II. Termination and Remedies



III. Representations, Warranties and Covenants

Customer hereby represents, warrants and covenants to the Postal Service as follows:

- A. The execution and delivery by Customer of the Contract and the performance by the Customer of its obligations under the Contract (1) are within the Customer's power and authority; (2) have been duly authorized; and (3) do not and will not contravene (i) any law or regulation binding on or affecting Customer, (ii) any contractual restriction binding on Customer, (iii) any order, judgment or decree of any court or other governmental or public body or authority, or subdivision thereof, binding on Customer, or (iv) the organizational documents of Customer; and
- B. The individual signing the Contract on behalf of Customer is a duly authorized officer of the Customer with the power and authority to enter into the Contract on behalf of Customer; and
- C. The Customer shall comply with all applicable federal, state and local laws, rules and regulations.

IV. Confidentiality; Public Disclosures

In addition to the confidentiality obligations set forth in the Contract, Customer hereby agrees to treat as confidential, and not disclose to third parties absent express written consent by the Postal Service, the Third Party Data, Shipper Information, Payment Information, the prices offered to Third Parties, and the terms of this Appendix.

Customer hereby acknowledges and agrees that the form, substance, and timing of any press release or other public disclosure of matters related to the Contract or the relationship between Customer and the Postal Service prepared and/or to be disclosed by Customer shall be subject to the prior review and written approval of the Postal Service. The Postal Service shall endeavor to respond to the Customer with written comments or written approval within five (5) business days of receipt of the proposed disclosure, but failure to approve in writing within that time frame shall be deemed disapproval. This Section does not prohibit either Party from disclosing information that is required to be disclosed by law

or that is requested by any federal, state, or local governmental body in the proper exercise of its oversight or investigatory jurisdiction.

V. Sovereign Acts

The Postal Service and Customer acknowledge and agree that the Contract is subject to any legislation that might be enacted by the Congress of the United States or any orders or regulations that might be promulgated by any agency, branch, or independent establishment of the United States Government. Notwithstanding anything to the contrary set forth herein, the Postal Service and Customer further acknowledge and agree that the Contract in no way waives the Postal Service's authority to act in its sovereign capacity and to promulgate and amend from time to time regulations and policies and that, pursuant to the sovereign acts doctrine, the Postal Service shall not be held liable for any acts performed in its sovereign capacity, or for any acts performed by any branch, agency or independent establishment of the United States in their sovereign capacities that may directly or indirectly affect the terms of the Contract. In the event that either Party is required by legislation enacted by the Congress of the United States or any orders or regulations that might be promulgated by any branch, agency, regulatory body, or independent establishment of the United States Government to terminate, or otherwise as a result of such action is unable to perform its obligations under the Contract, either Party may give the other Party a notice of termination of the Contract, which termination shall be effective immediately or on the effective date of such requirement, whichever is later. The Parties agree that in the event that the Contract is terminated as set forth in the preceding two sentences, or in the event that either Party is enjoined from proceeding with the Contract by any court of competent jurisdiction, such Party shall not be subject to any liability by reason of such termination or injunction. To the extent that any applicable law, regulation or policy adopted after the Effective Date expressly supersedes the terms of this Appendix, such law, regulation or policy shall control.

VI. Notices

Any notice or other communication to be provided to a Party hereunder shall be in writing and shall be sent via certified mail (with return receipt requested) or by email to the individual and at the address listed below unless otherwise specified by the Party in writing. Notices shall be deemed given when received by the Party.

If to the Postal Service, to:



If to the Customer, to:



VII. Governing Law

THE CONTRACT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH PRINCIPLES OF FEDERAL LAW.

VIII. Counterparts

The Contract may be executed in any number of counterparts, all of which taken together shall constitute one single agreement between the Parties. A facsimile or other electronically or digitally transmitted copy of a signature on any counterpart shall be deemed to be an original signature. The Contract constitutes the entire agreement between the Parties pertaining to the subject matter hereof and supersedes all prior agreements, understandings, negotiations and discussions, whether oral or written, of the Parties.

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ATTACHMENT B SIGNED CERTIFICATION

Certification of Prices for Amendment to Priority Mail & First-Class Package Service Contract 34

I, Steven R. Phelps, Manager, Regulatory Reporting and Cost Analysis, Finance Department, am familiar with the prices and terms for the amendment to Priority Mail & First-Class Package Service Contract 34. The amended prices and terms contained in this Contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Domestic Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates (Governors' Decision No. 11-6).

I hereby certify, based on the financial analysis provided herewith, that the amended prices are in compliance with 39 U.S.C § 3633 (a)(1), (2), and (3). They are expected to cover attributable costs. There should therefore be no subsidization of competitive products by market dominant products. The amended contract should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.

Steven Phelps

Digitally signed by Steven Phelps DN: cn=Steven Phelps, o=Pricing and Costing, ou=Pricing, email=steven.r.phelps@usps.gov, c=US Date: 2018.08.17 16:48:06 -04'00'

Steven R. Phelps